

O/D/OIT Routing Slip

Date 11 SEP 1987

	Action	Info	Seen
D			
DD			
Nancy			
Rose			
Terry			
C/CSG	✓		
C/EG			
C/DG			
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C/MG			
C/TSS			
C/CSPO			
C/A&TPS			

COMMENT: Suspense 28 Sept 87.

INFO } DLOIT
TO } CIEG

Action to CSG for Coordination
if required with EG. Wang
proposal memo cites copy to

WANG COTR in CSG.

OIT/TRIS
LOGGED

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~~C O N F I D E N T I A L~~OIT/TRIS
LOGGED

25X1

9 SEP 1987

MEMORANDUM FOR: Director of Information Technology

ATTENTION: Chief, SS/ID/CSG/OIT/DA

FROM: Chief, Information Management Staff/DO

SUBJECT: Performance Enhancement for the Wang Alliance System

REFERENCE: Wang Memo, dated 26 August 1987, same subject

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1. In response to a request from the Field Systems Group/IMS, the Wang Corporation has proposed the development of a special "turbo" board for use with the CRAFT Alliance system. This device will significantly improve the operating speed and processing capacity of the Alliance and allow for the interface of a new series of peripherals via a SCSI port.

2. The attached proposal has been discussed with Wang representatives and IMS is prepared to make a commitment of FY-88/89 funds to cover the purchase of 100 units. Naturally, this commitment is predicated on the availability of funds and the acceptable performance of the product. We anticipate a commitment of approximately in FY-88 with the remainder coming from the FY-89 budget.

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3. It is requested that your office arrange to transmit this commitment to the Wang Corporation so that development work can begin as soon as possible. Any questions or correspondence concerning this request should be directed to AC/FSG/IMS,

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Attachment: Wang Proposal

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~~C O N F I D E N T I A L~~

WANG

August 26, 1987

U. S. Government
Washington, D. C. 20505

ATTENTION:

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SUBJECT: Performance Enhancement for the Wang Alliance System

Gentlemen:

As previously discussed, Wang Laboratories, Inc. is considering making available a performance enhancement for the Wang Alliance System, which will consist of a 68020 based processor, 4MB of memory, a SCSI and SMD drive interface. These enhancements will significantly improve the performance of the Alliance System as well as provide an interface to the SCSI technologies. Interfaces to SCSI peripherals other than the "shoe box" disk drive could require additional effort and funding. Any such requirements would not be covered by the scope of this agreement.

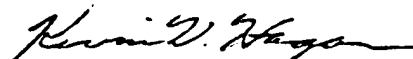
It is WANG's intention to have a prototype of this new configuration available within six (6) months of commencement of the design effort. TEMPEST certification and subsequently volume production are anticipated thereafter, and within ten (10) months from commencement of the design effort.

In preparation of this activity Wang requests that the Sponsor provide to Wang a funded purchase order for minimum quantity of the performance enhanced systems, not less than 100 units. The unit price of the enhanced cpu board will be \$30,000.

Other than compliance with the products functional design specifications as defined by Wang, Wang makes no other warranties or commitments to the product performance capabilities. No other warranties as to merchantability or fitness are expressed or implied. No rights to or resulting from the development of this enhancement configuration will be passed or assigned to the Government but shall remain with Wang subsequent to this development effort and any agreement(s) executed by the parties pursuant thereto.

Responses to this correspondence are cordially requested to be transmitted to Wang Federal Systems Division, Bethesda MD. Should you have any questions relative to this correspondence please contact Paul Kennedy or Linda Jackson at 657-5000.

Sincerely,



Kevin W. Hagar
Sr. Contracts Administrator
Federal Systems Division
M/S 019-L40

cc: B. Browning
L. Jackson
J. Meehan
M. Meyers
F. Tederick
P. Kennedy
M. Harris